

## Message Text

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ACTION STR-07

INFO OCT-01 IO-13 ISO-00 STRE-00 AF-10 ARA-10 EA-10  
EUR-12 NEA-11 AGRE-00 CEA-01 CIAE-00 COME-00  
DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05 L-03  
LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15  
ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01 DOE-15  
OIC-02 JUSE-00 /169 W

-----086175 061831Z /72

P 061719Z JUN 78 ZEL

FM USMISSION GENEVA

TO SECSTATE WASHDC PRIORITY 0487

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USMTN

ACTION STR PASS ELECTRICALLY

E.O.11652:N/A

TAGS: MTN, ETRD

SUBJECT: SECTORAL ASSESSMENTS

1. SUMMARY. MTN DEL IS AWARE THAT INTERAGENCY SECTOR ASSESSMENT GROUPS ARE WORKING IN WASHINGTON TO CONSIDER THE ACCEPTABILITY OF PROBABLE MTN RESULTS BY PRODUCT GROUPS AND MAKE RECOMMENDATIONS REGARDING POSSIBLE MODIFICATION OR WITHDRAWALS OF U.S. OFFERS. MTN DEL AGREES THAT THIS TYPE OF ANALYSIS WILL BE ESSENTIAL IN FINAL DAYS OF MTN AND WOULD LIKE TO ASSURE GREATEST COOPERATION POSSIBLE BETWEEN WASHINGTON AND GENEVA THROUGH GREATER MUTUAL EXCHANGE OF INFORMATION REGARDING PRODUCT SECTOR ANALYSES. END SUMMARY.

2. MTN DEL UNDERSTANDS THAT SECTOR ASSESSMENT GROUPS COORDINATED BY HEIMLICH ARE IN VARIOUS STAGES OF COMPLETING SECTOR ASSESSMENT PAPERS FOR TPSC CONSIDERATION. WE REALIZE COMPLEXITY OF ANALYTICAL PROBLEMS BOTH IN CONCORD-  
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ING AND EVALUATING TARIFF OFFERS AND IN DEVELOPING A METHOD FOR EVALUATING NTM ISSUES. IT IS OUR UNDERSTANDING THAT STR COMPUTER GROUP HAS PRODUCED A TARIFF OFFER CONCORDANCE BY 4-DIGIT BTN FOR U.S., EC, JAPAN AND PERHAPS CANADA.

3. WE BELIEVE THAT GOOD SECTORAL ANALYSIS AND EVALUATION

WILL BE VITAL FOR FINAL DAYS OF THE NEGOTIATIONS. IN ORDER TO ASSURE THAT THE ASSESSMENT PAPERS WILL BE USEFUL NEGOTIATING TOOLS, WE SUGGEST GREATEST COORDINATION POSSIBLE IN THEIR DEVELOPMENT. MTN DEL WOULD APPRECIATE RECEIVING FORMAT FOR PAPERS AND DRAFTS AS THEY BECOME AVAILABLE. THIS PROCEDURE WOULD HELP TO AVOID THE KINDS OF PROBLEMS AND MISUNDERSTANDINGS WHICH SURROUNDED THE PRODUCT SECTOR OBJECTIVES PAPERS. WHILE WE DO NOT SEEK TO PREEMPT TPSC DECISION PROCESS, WE BELIEVE MTN DEL CONTRIBUTIONS WILL BROADEN FACTUAL BASIS ON WHICH DECISIONS CAN BE MADE AND ALSO RESULT IN FINAL DOCUMENT KEYED MORE DIRECTLY TO NEGOTIATING NEEDS.

4. DRAFTED BY WHITE. MCDONALD

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** POLICIES, COMMITTEES, MEETINGS, TARIFFS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978GENEVA08596  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Litigation History:**  
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**Original Handling Restrictions:** n/a  
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**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014